

Waterford Technologies Delivers Low Cost, Cloud Archive at Only 2 Cents/GB per month

Affordable, secured protection for long term storage of archive data

IRVINE, CA and LITTLETON, CO – November 1, 2011 – Waterford Technologies, a leader in file management and email archiving solutions, announced a partnership with Open Source Storage to offer the Infinidisc Never Full Cloud Archive Service as a secure, remote archive to their customers. The breakthrough in low cost pricing is accomplished with advanced technology and extremely reliable media.

“More organizations are looking to cloud-based SaaS storage to save money and resources,” said Tom Politowski, President of Waterford Technologies. “Infinidisc Cloud Archive sets a new standard for price competitiveness. A five terabyte entry-level vault is only \$500 per month which includes a local storage appliance on the customer’s site. It’s perfect for seamless integration of file access for multi-terabyte data users such as media providers, healthcare, government, and others that need long term archiving at a very low cost.”

By adding Infinidisc Cloud Archive capabilities, Waterford Technologies’ MailMeter and File Archiver will invisibly backup or move archive data to an encrypted cloud storage location via a secured link. IT executives can rest assured that their files and emails are protected and available in the event that a catastrophic incident occurs at their local facility.

The Infinidisc Cloud Archive service consists of a local storage appliance with a disk cache that communicates over an encrypted link to the Infinidisc servers. The data is automatically stored on LTO tapes, duplicated and stored in multiple locations. End users just click on the “Smart Stub” created by Waterford Technologies’ File Archiver, which replaced the files in their original location, and the file is opened automatically from the local cache, remote cache, or archive.

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“As we look to expand our solution capabilities, working with Waterford Technologies brings an important capability to customers looking for cost effective long term retention of corporate assets, including email and files,” said Michael Hardy, vice president of Business Development for Infinidisc.

“The ability to add seamless access to a remote archive gives customers unprecedented control over their digital destiny.”

About Waterford Technologies

MailMeter offers email archiving, compliance, storage reduction, policy reporting, and ease of e-discovery for organizations using Microsoft Exchange, Lotus Domino and Ipswitch IMail email servers. MailMeter is listed on the Gartner Group Magic Quadrant for Email Archiving.

File Archiver is a policy-based, data management tool that automates the capacity optimization of multiple file servers. IT departments can set policies that automatically move data from primary storage to lower cost storage leaving a “SmartStub” in the original file location, while de-duplicating the data and protecting critical data in a secure location.

Waterford Technologies is a leading provider of Intelligent Email Archive and File Management solutions for compliance, legal discovery, storage savings, and reporting to over 2,000 customer installations worldwide. For more information, visit www.waterfordtechnologies.com.

About Infinidisc - Serious Archival for Serious Data

The Infinidisc Cloud Archive is a remote archive ecosystem that combines high speed local appliances with transparent access to a customer’s remote vault. It easily scales from tens to hundreds of terabytes of data. The Infinidisc Never Full Cloud Archive delivers customized appliances and vaults that never run out of capacity. For more information, visit www.infinidisc.com

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